



State of California
Employment Training Panel

Training Proposal for:

Blue Tech, Inc.

Agreement Type: Small Business

Agreement Number: ET09-0209

Panel Meeting of: **July 25, 2008**

ETP Regional Office: **San Diego**

Analyst: J. Davey

CONTRACTOR:

- Type of Industry: Services:
- Contractor's # of Full-Time Employees:
 - California: 25
 - Worldwide: 25
 - Number to be trained: 25
- Turnover Rate: 5%
- Repeat Contractor: Yes No
- Priority Industry: Yes No

CONTRACT:

- Training Project Profile: Retrainee
- ETP Funding Amount: \$33,000
- In Kind Contribution: \$33,352
- Average Cost per Trainee: \$1,320
- Post Retention Wage Range: \$13.37 to \$50.00 for all Job Numbers
- Health Benefits: N/A
- Occupations to be Trained: Administrative/Accounting Staff, Sales/Marketing Staff, Technical Services/Integration Staff
- Training Menu:
 - Computer Management
 - Commercial Business
 - Cont. Improvement Other:
- Range of Hours: 8 - 60 Weighted Avg: 60
- Multiple Job Numbers: Yes No

- County(ies) Served: San Diego
- Union Representation: Yes: No
- Subcontractors: To Be Determined
- Third Party Services: N/A

INTRODUCTION

Founded in 1984 and located in San Diego, Blue Tech, Inc. (Blue Tech), is a network systems integrator and IT-solutions company that provides technical services in configuring customized IT equipment solutions and related services to Federal and State agencies, private industry, and the United Nations.

Blue Tech states that continuing customer requirements demand that the company institute a more comprehensive training program in order to keep pace with these requirements. Blue Tech provides highly technical services to government agencies and other industries that require not only expertise in advanced networks and communications systems, but also high quality service due to the sophistication and complexity of these systems. In order to maintain and advance the skill level of its workforce, Blue Tech must train its frontline workers in business and computer skills in order to meet the demands of its customers.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.