



State of California
Employment Training Panel

Training Proposal for:
Building Material Distributors, Inc.

Agreement Type: \$75,000 or Less

Agreement Number: ET09-0194

Panel Meeting of: **July 25, 2008**

ETP Regional Office: **Sacramento**

Analyst: K. Ohta

CONTRACTOR:

- Type of Industry: Wholesale Trade/Distribution:
Priority Industry: Yes No
- Contractor's # of Full-Time Employees:
 - California: 375
 - Worldwide: 375
 - Number to be trained: 60
- Manager/Supervisor: 7%
- Turnover Rate: 12%
- Repeat Contractor: Yes No
- Substantial Contribution: Yes: No

CONTRACT:

- Training Project Profile: Retrainee
- ETP Funding Amount: \$36,000
- In Kind Contribution: \$37,200
- Average Cost per Trainee: \$600
- Post Retention Wage Range: \$14.00 to \$40.00 for all Job Numbers
- Health Benefits: \$1.50 per hour
- Occupations to be Trained: Buyers, Financial, Marketing, Managers/Supervisors, Production, Sales

- Training Menu:
 - Computer
 - Commercial
 - Cont. Improvement
 - Management
 - Business
 - Other:
- Advanced Technology:
 - Yes No
- Range of Hours:
 - 24 – 40 Weighted Avg: 40
- Multiple Job Numbers:
 - Yes No
- County(ies) Served:
 - Sacramento
- Union Representation:
 - Yes: No
- Subcontractor:
 - Sacramento Technology Group, Sacramento - \$40,000 for training.
- Third Party Services:
 - None

INTRODUCTION

Founded in 1943, Building Material Distributors, Inc. (BMD) is a wholesale distributor of materials for both residential and commercial construction products. BMD supplies quality products to independent lumberyards, regional building material dealers, window and door specialty retailers, hardware retailers and home centers in the Western United States.

BMD is proposing to train 60 employees in Computer Skills. ETP funds will assist the company in providing its workforce with the skills necessary to raise productivity and improve the company’s processes. The proposed training will allow the company to upgrade workers job skills and help workers become more proficient in performing their daily duties.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.