Training Proposal for:

318, Inc.

Agreement Type: Small Business

Agreement Number: ET09-0429

Panel Meeting of: **January 23, 2009**

ETP Regional Office: **North Hollywood** Analyst: L. Vuong

CONTRACTOR:

- Type of Industry: Technology/Other

  Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
  - *California:* 38
  - *Worldwide:* 38
  - *Number to be trained:* 35
- Turnover Rate: 15%
- Repeat Contractor: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: $41,860
- In Kind Contribution: $44,628
- Average Cost per Trainee: $1,196
- Post Retention Wage: $14.18
- Health Benefits: $1.52 per hour
- Occupations to be Trained: Consultant/Technician, Code Writer, Sales Staff, Operation/Support Staff, Manager

- Training Menu: ☒ Business skills ☐ Literacy skills ☐ Commercial skills ☐ Management skills ☒ Computer skills ☐ Manufacturing skills ☒ Cont. Improvement ☐ Other:
- Range of Hours: 8 to 60 Weighted Average: 46
- Multiple Job Numbers: ☐ Yes ☒ No
- County(ies) Served: Los Angeles
- Union Representation: ☐ Yes ☒ No
- Subcontractor: To Be Determined
- Third Party Services: N/A

INTRODUCTION

Established in 1995, 318, Inc. offers comprehensive technical support services and software solutions to small and medium-sized businesses. The company's representative states ETP funds will assist the company to deliver formalized training to its workforce. The proposed training will allow the company to upgrade worker job skills and be proactive with technological advances to remain in business in California.

318, Inc. qualifies for standard ETP funding as a company facing out-of-state competition under Title 22, California Code of Regulations, Section 4416 (i) (2). The company provides a service directly to out-of-state customers where revenues derived directly from this service comprise at least 25% of its gross annual revenue.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.