



State of California

## Employment Training Panel

*Arnold Schwarzenegger, Governor*

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### **Employment Training Panel Awards Almost \$8.5 Million To Train California Workers**

**SACRAMENTO** – The California Labor and Workforce Development Agency’s Employment Training Panel (ETP) awarded almost \$8.5 million in job training funds to improve the skills of 5,625 California workers for quality positions in both large and small businesses in sectors including green technology, bio-technology, healthcare, manufacturing, telecommunications, construction and agriculture.

The Panel awarded a \$681,720 job training contract to Sunnyvale-based Bloom Energy Corporation, which manufactures solid oxide fuel cells used in on-site power generation systems. These systems provide consumers with clean, reliable, affordable energy. Bloom Energy plans to train 299 employees in an effort to increase their technical skills, expand the company’s manufacturing operation, and provide improved customer service.

“By generating power where it is consumed, our systems offer consumers increased electrical reliability, improved energy security, and a reduced carbon footprint” said David Barber, Vice President Human Resources at Bloom Energy, “ETP job training funds will assist us in meeting the significant specialized training challenges that come with this new technology.”

“The nation’s fuel cell sector is projected to experience very rapid growth over the next few years,” said Brian McMahon, ETP’s Executive Director. “ETP is committed to funding energy technology projects that benefit the economy while promoting greater efficiency and lower greenhouse gas emissions in power generation.”

For more information regarding Bloom Energy Corporation, contact [info@bloomenergy.com](mailto:info@bloomenergy.com).

ETP is a business and labor supported state agency that assists employers in strengthening their competitive edge by providing funds to partially off-set the costs of job skills training that is necessary to maintain high-performance workplaces. California’s ETP is a performance-based program, providing funds for trainees who successfully complete approved training programs and are retained in well-paying jobs for a specific period of time.

The program is funded by the Employment Training Tax paid by California employers, and targets firms threatened by out-of-state and international competition. Since its inception in 1983, the ETP program has provided over \$1 billion to train more than 800,000 workers in over 70,000 California companies. Employers match training funds awarded through ETP contracts, making these projects true public-private partnerships. To view copies of the proposals considered by the Panel at its most recent meeting, visit the ETP website at <http://www.etp.ca.gov/packets.cfm>. For more information about the ETP program, please visit [www.etp.ca.gov](http://www.etp.ca.gov), or call 916-327-5261.

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**EMPLOYMENT TRAINING PANEL  
CONTRACTS APPROVED  
January 23, 2009**

| <b><u>Contractor**</u></b>   | <b><u>City/County</u></b>                                      | <b><u>Contract Amount</u></b> |
|--|--|-------------------------------|
| <b><u>SAN FRANCISCO BAY AREA</u></b>   |  |                               |
| Bloom Energy Corporation   | Santa Clara  | \$ 681,720                    |
| Comcast SportsNet Bay Area Holdings, Inc.                                    | San Francisco, Sacramento                                      | \$ 354,600                    |
| Electronic Interface Company, Inc.<br>dba Applied Engineering, Inc.          | Santa Clara  | \$ 198,900                    |
| Function Engineering, Inc.   | San Francisco, San Mateo<br>Santa Clara                        | \$ 10,400                     |
| Give Something Back Business Products  | Alameda, Sacramento  | \$ 187,200                    |
| LogicVision, Inc.  | Santa Clara  | \$ 11,492                     |
| Mean Machine, Inc.   | Alameda  | \$ 30,420                     |
| Owens Design Incorporated  | Alameda  | \$ 150,072                    |
| WTAS LLC   | Los Angeles, San Francisco<br>Santa Clara                      | \$ 74,100                     |
| <b><u>SAN DIEGO REGION</u></b>   |  |                               |
| Ameron International Corporation   | San Bernardino, Orange<br>San Diego, San Joaquin               | \$ 72,000                     |
| Grossmont-Cuyamaca Community<br>College District                             | San Diego  | \$ 129,411                    |
| Jacuzzi Brands Corp.,<br>dba Jacuzzi Group Worldwide                         | San Bernardino   | \$ 349,355                    |
| Kimberly-Clark Worldwide, Inc.   | Orange   | \$ 357,120                    |
| NexBio, Incorporated   | San Diego  | \$ 73,892                     |
| Riverside County Economic Development Agency                                 | Riverside, San Bernardino<br>Orange, Los Angeles               | \$ 184,900                    |
| Riverside Healthcare Systems, LP<br>dba Riverside Community Hospital         | Riverside  | \$ 298,320                    |
| San Bernardino Community College District<br>Professional Development Center | San Bernardino & Riverside                                     | \$ 201,420                    |
| Standard Filter Corporation  | San Diego  | \$ 39,000                     |
| The Word & Brown Companies   | Orange, Los Angeles, Santa Clara,<br>San Diego, San Bernardino | \$ 700,785                    |
| Vertrex Electronic Systems, Inc.   | San Diego  | \$ 12,480                     |

**SOUTHERN CALIFORNIA REGION**

|  |  |    |           |
|--|--|----|-----------|
| 318, Inc.  | Los Angeles                                      | \$ | 41,860    |
| Acme Vial & Glass Co.  | San Luis Obispo                                  | \$ | 18,720    |
| Airborne Technologies, Inc.                                      | Ventura  | \$ | 56,628    |
| American Airframe, Inc.,<br>dba Pacific Airframe and Engineering | Ventura  | \$ | 24,960    |
| California Technical Plating, Inc.                               | Los Angeles                                      | \$ | 16,302    |
| Greater Bakersfield Chamber of Commerce                          | Kern   | \$ | 18,800    |
| International Rectifier Corporation                              | Los Angeles                                      | \$ | 74,736    |
| Kemac Technology, Inc.   | Los Angeles                                      | \$ | 23,010    |
| Los Angeles Community College District                           | Los Angeles, Riverside<br>Orange, San Bernardino | \$ | 1,209,742 |
| Montecito Financial Services                                     | Los Angeles                                      | \$ | 11,220    |
| Stepstone, Inc.  | Los Angeles                                      | \$ | 74,880    |
| Structural Composites Industries L.L.C.                          | Los Angeles                                      | \$ | 281,160   |
| Valley Economic Development Center, Inc.                         | Los Angeles                                      | \$ | 10,076    |

**SACRAMENTO REGION**

|  |        |    |         |
|--|--------|----|---------|
| D.H. Scott & Company LLP   | Shasta | \$ | 23,760  |
| Four C's Service, Inc.   | Fresno | \$ | 118,560 |
| Tulare Joint Union High School District<br>aka Tulare Adult School | Tulare | \$ | 144,390 |
| Weber Motors Fresno, Inc. Dba Weber BMW                            | Fresno | \$ | 68,640  |

**STATEWIDE**

|   |           |    |           |
|---|-----------|----|-----------|
| Bay Alarm Company   | Statewide | \$ | 155,844   |
| California Disabled Veterans<br>Business Enterprise Alliance                | Statewide | \$ | 73,935    |
| California Labor Federation, AFL-CIO  | Statewide | \$ | 1,196,216 |
| Chaffey Community College District  | Statewide | \$ | 417,075   |
| Northern California Teamsters Apprentice<br>Training & Education Trust Fund | Statewide | \$ | 311,062   |

**\*\*Contracts grouped by ETP Regional Office areas**

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