



**Training Proposal for:  
Next Intent, Inc.**

**Small Business: ET10-0164**

Approved: **August 2009-1**

ETP Regional Office: **North Hollywood** Analyst: M. Reeves

**CONTRACTOR:**

- Type of Industry: Manufacturing  
Priority Industry:  Yes  No
- Contractor's # of Full-Time Employees
  - California: 28
  - Worldwide: 28
  - Number to be trained: 28
- Turnover Rate: 7%
- Repeat Contractor:  Yes  No

**CONTRACT:**

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$29,120
- In Kind Contribution: \$31,360
- Average Cost per Trainee: \$1,040
- Post Retention Wage: \$13.00
- Health Benefits: N/A
- Occupations to be Trained: Production Staff, Administrative Staff, Engineer, Owner
- Training Menu:
 

<input type="checkbox"/> Business skills	<input type="checkbox"/> Literacy skills
<input type="checkbox"/> Commercial skills	<input type="checkbox"/> Management skills
<input type="checkbox"/> Computer skills	<input type="checkbox"/> Manufacturing skills
<input checked="" type="checkbox"/> Cont. Improvement	<input type="checkbox"/> Other:
- Range of Hours: 8 - 60 Weighted Average: 40

- Multiple Job Numbers:  Yes  No
- County(ies) Served: San Luis Obispo
- Union Representation:  Yes  No
- Subcontractor: Leonard Bertain in Oakland will provide Continuous Improvement training for an amount to be determined.
  
- Third Party Services: Leonard Bertain also assisted in the Development of this proposal for a flat fee of \$10,000.

## **INTRODUCTION**

Next Intent, Inc. (Next Intent) is a machine shop that produces complex, high quality parts and components for semiconductor equipment manufacturing, aerospace, spacecraft, and other industries. Located in San Luis Obispo, the company's facility has been configured to handle both prototype work and production machining in small to medium lot sizes.

Next Intent is requesting ETP funding to assist the company in becoming a high performance workplace by equipping workers with various Lean principles and teambuilding concepts.

## **RECOMMENDATION**

For the reasons set forth above, staff recommends approval of this proposal by the Executive Director in consultation with the Panel Chair (Delegation Order 2009-1).

Comments may be submitted by email at [delegationorder@etp.ca.gov](mailto:delegationorder@etp.ca.gov).  
You must identify the ET10 Number for this proposal in the subject line of your email.  
The deadline for submitting comments on this proposal is August 19, 2009.