



**Training Proposal for:
Barton Brands of California, Inc.
≤ \$75,000: ET10-0115**

Approved: **August 2009-1**

ETP Regional Office: **North Hollywood**

Analyst: M. Paccereilli

CONTRACTOR:

- Type of Industry: Manufacturing
Priority Industry: Yes No
- Contractor's # of Full-Time Employees
 - California: 30
 - Worldwide: 850
 - Number to be trained: 25
- Manager/Supervisor: 14%
- Turnover Rate: 0%
- Repeat Contractor: Yes No
- Substantial Contribution: Yes No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$72,450
- In Kind Contribution: \$72,450
- Average Cost per Trainee: \$2,898
- Post Retention Wage: \$14.18
- Health Benefits: \$3.00 per hour
- Occupations to be Trained: Production Worker; Office Support Staff; Manager

- Training Menu:
 - Business skills
 - Commercial skills
 - Computer skills
 - Cont. Improvement
 - Literacy skills
 - Management skills
 - Manufacturing skills
 - Other:

- Advanced Technology: Yes No
- Range of Hours: 24 to 200 Weighted Average: 161
- Multiple Job Numbers: Yes No
- County(ies) Served: Los Angeles
- Union Representation: Yes: Teamsters Local Union #630
- Subcontractor: To Be Determined
- Third Party Services: None

INTRODUCTION

Barton Brands of California, Inc. (Barton) is a producer of beverage alcohol brands with a broad portfolio across the wine, imported beer, and spirits categories. In California, Barton operates a production facility in the city of Compton. This facility produces beverage alcohol brands such as Black Velvet, Barton Vodka, Ten High Whisky, and Montezuma Tequila.

REPEAT CONTRACTOR

This will be the second Agreement between ETP and Barton. According to Barton’s representative, the company submitted a conservative training plan in its first ETP contract. Since then, the company upgraded its processes, requiring cross-training of employees. The company has also hired new employees and they will receive training in production processes.

PRIOR PROJECTS

The following table summarizes performance by the company under an ETP Agreement that was completed within the last five years:

Agreement No.	Location (City)	Term	Approved Amount	Payment Earned
ET07-0222	Compton	01/02/07 – 01/01/09	\$34,020	\$27,880 (82%)

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal by the Executive Director in consultation with the Panel Chair (Delegation Order 2009-1).

Comments may be submitted by email at delegationorder@etp.ca.gov.
 You must identify the ET10 Number for this proposal in the subject line of your email.
 The deadline for submitting comments on this proposal is August 19, 2009.