



**Training Proposal for:  
Atlas Performance Industries, Inc.  
Small Business: ET10-0141**

Approved: **August 2009-1**

ETP Regional Office: **North Hollywood**

Analyst: M. Reeves

**CONTRACTOR:**

- Type of Industry: Manufacturing  
Priority Industry:  Yes  No
- Contractor's # of Full-Time Employees
  - California: 34
  - Worldwide: 34
  - Number to be trained: 34
- Turnover Rate: 5%
- Repeat Contractor:  Yes  No

**CONTRACT:**

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$53,040
- In Kind Contribution: \$35,000
- Average Cost per Trainee: \$1,560
- Post Retention Wage: \$13.00
- Health Benefits: \$1.65 per hour
- Occupations to be Trained: Production Staff, Administrative/Clerical Staff, Driver, Sales Staff, Supervisor
- Training Menu:
 

<input checked="" type="checkbox"/> Business skills	<input type="checkbox"/> Literacy skills
<input type="checkbox"/> Commercial skills	<input type="checkbox"/> Management skills
<input checked="" type="checkbox"/> Computer skills	<input checked="" type="checkbox"/> Manufacturing skills
<input checked="" type="checkbox"/> Cont. Improvement	<input type="checkbox"/> Other:
- Range of Hours: 8 - 60 Weighted Average: 60

- Multiple Job Numbers:  Yes  No
- County(ies) Served: Santa Barbara
- Union Representation:  Yes  No
- Subcontractor: Strategic Business Solutions, LLC in Exeter will perform Administrative Services for a fee not to exceed 13% of payment earned.
  
- Third Party Services: Strategic Business Solutions, LLC also assisted in the Development of this proposal for a flat fee of \$3,500.

### **INTRODUCTION**

Atlas Performance Industries, Inc. (Atlas) manufactures commercial office trailers and storage containers for sale or lease to construction, commercial, and industrial customers.

Located in Santa Maria, Atlas recently constructed a new, larger facility designed to accommodate anticipated growth over the coming years. The company's production lines must now be redesigned and material flow needs to be streamlined. Atlas must implement process improvements and reassess material storage requirements to best serve its production process.

### **RECOMMENDATION**

For the reasons set forth above, staff recommends approval of this proposal by the Executive Director in consultation with the Panel Chair (Delegation Order 2009-1).

Comments may be submitted by email at [delegationorder@etp.ca.gov](mailto:delegationorder@etp.ca.gov).  
You must identify the ET10 Number for this proposal in the subject line of your email.  
The deadline for submitting comments on this proposal is August 19, 2009.