



State of California

Employment Training Panel

CASE STUDY

Arnold Schwarzenegger, Governor

Sacramento Employment and Training Agency (SETA)

The Sacramento Employment and Training Agency (SETA), the Workforce Investment Board of Sacramento County, applied for ETP funding to provide incumbent worker training in entry level and advanced Information Technology (IT) occupations in both traditional and non-traditional high technology companies. SETA took advantage of an opportunity to extend services to employers while providing a new benefit to their traditional clients who receive training through Federal Workforce Investment Act funds.

Under its workforce services umbrella, SETA brought in “Tech Skills Computer Training,” a local training partner to assist in the actual instruction of IT skills training. The goal was to provide advanced technology training to partnering companies to help bridge a skills gap that was keeping companies from succeeding in their use of the latest technologies. The training assisted in improving the technology levels, aided increased production, and ultimately enhanced profits for the participating businesses.

Companies participating in this multiple employer contract included TASQ Technology, RagingWire Telecommunications, Inc., Hand Biomechanics Lab, Inc., and Legacy Solutions. The companies praised the results of investing time and resources in the IT and Advanced Technology training and the ease of training their workers under the SETA contract; the employees praised the benefits of improved work skills and their upgraded abilities to use newer Information Technologies in their jobs.

The training agreement allowed SETA to initially train 117 employees of local companies, earning \$174,187. Most of the trainees received 80 hours of training in topics such as advanced programming, computer network management, and web design. The ETP funded program also allowed SETA to expand and improve services to community employers, a primary focus of the business services agency. This resulted in a follow up contract between ETP and SETA, with an upgraded curriculum to assist in the continuing advances in technologies, and the ability to train over 500 workers from local companies, for a total of \$1,067,560.

“Our partnership with ETP allowed SETA to provide training to over 600 employees of local companies. Participating workers were able to get promotions, increase their salary and, in some cases, avoid a lay-off.”

**William Walker, Workforce Development Manager
Sacramento Employment and Training Agency (SETA)**

For information regarding the ETP program, call ETP’s Economic Development Unit at 916/327-5640, or e-mail edu@etp.ca.gov